



PRESS INFORMATION

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February 26, 2014

FHI Announces Production, Japan Sales and Export Results for January 2014 (Flash Report)

		January 2014		
		Units	Year-on-Year Change (%)	
	Domestic Production *1	55,600 ☆	112.1%	Increased y/y for the 13th consecutive month
	Overseas Production *2	14,484	86.5%	Decreased y/y for the 9th consecutive month
Global Production Total		70,084 ☆	105.7%	Increased y/y for the 13th consecutive month
	Passenger Vehicles	10,273 ☆	101.8%	First y/y increase in 3 months
	Mini Vehicles	4,354	117.5%	Increased y/y for the 5th consecutive month
Japan Sales Total		14,627	106.0%	First y/y increase in 3 months
	Export Total *3	31,573 ☆	120.6%	Increased y/y for the 12th consecutive month

☆: Record high for the month of January

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

< Production >

Domestic Production: Increased year-on-year led by strong demand for the Impreza and Forester.

Overseas Production: Decreased year-on-year as inventory levels of the Legacy and Outback in North America have been improved.

< Japan Sales >

Passenger Vehicles: Increased year-on-year led by strong sales of the Impreza series.

Mini Vehicles: Increased year-on-year led by strong sales of the Pleo minicar and other models.

< Export >

Increased year-on-year due to continued strong sales in North America.

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PRESS INFORMATION

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March 27, 2014

FHI Announces Production, Japan Sales and Export Results for February 2014 (Flash Report)

	February 2014			Jan-Feb 2014	
	Units	2014 vs 2013		Units	'14 vs '13
Domestic Production *1	49,956	-4.1%	First y/y decrease in 14 months	105,556	+3.8%
Overseas Production *2	13,441	-16.1%	Decreased y/y for 10th consecutive month	27,925	-14.8%
Global Production Total	63,397	-6.9%	First y/y decrease in 14 months	133,481	-0.7%
Passenger Vehicles	10,478	+2.2%	Increased y/y for 2nd consecutive month	20,751	+2.0%
Mini Vehicles	6,024	+15.6%	Increased y/y for 6th consecutive month	10,378	+16.4%
Japan Sales Total	16,502	+6.7%	Increased y/y for 2nd consecutive month	31,129	+6.4%
Export Total *3	☆ 43,696	+14.5%	Increased y/y for 13th consecutive month	75,269	+17.0%

☆: Record high for the month of February

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

< Production >

Domestic Production: Decreased year-on-year as production was partly suspended due to heavy snow.

Overseas Production: Decreased year-on-year as inventory levels of the Legacy and Outback in North America have been improved.

< Japan Sales >

Passenger Vehicles: Increased year-on-year led by strong sales of the Impreza series and Forester.

Mini Vehicles: Increased year-on-year led by strong sales of the Stella minicar and other models.

< Export >

Increased year-on-year due to continued strong sales in North America.

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April 23, 2014

FHI Announces Production, Japan Sales and Export Results for March 2014 and FY2014 (Flash Report)

< March 2014 >

	March 2014			Jan-Mar 2014	
	Units	2014 vs 2013		Units	'14 vs '13
Domestic Production *1	★ 62,069	+11.2%	First y/y increase in 2 months	167,625	+6.4%
Overseas Production *2	15,884	-4.9%	Decreased y/y for 11th consecutive month	43,809	-11.4%
Global Production Total	★ 77,953	+7.5%	First y/y increase in 2 months	211,434	+2.2%
Passenger Vehicles	19,619	+15.6%	Increased y/y for 3rd consecutive month	40,370	+8.2%
Mini Vehicles	9,164	+19.7%	Increased y/y for 7th consecutive month	19,542	+17.9%
Japan Sales Total	28,783	+16.9%	Increased y/y for 3rd consecutive month	59,912	+11.2%
Export Total *3	☆ 52,285	+49.0%	Increased y/y for 14th consecutive month	127,554	+28.3%

☆: Record high for the month of March

★: Record high for a single month

< Production >

Domestic Production: Increased y/y due to strong demand for the Forester.

Overseas Production: Decreased y/y due to inventory adjustments prior to the launch of the all-new Legacy and Outback.

< Japan Sales >

Passenger Vehicles: Increased y/y led by strong sales of the Impreza series and Forester.

Mini Vehicles: Increased y/y led by strong sales of the Pleo, Sambar and other models.

< Exports >

Increased y/y due to strong demand for the Forester in North America and other markets.

< April 2013 - March 2014 >

	FY2014 (Apr 2013 - Mar 2014)		
	Units	2014 vs 2013	
Domestic Production *1	★ 649,911	+11.5%	Increased for 4th consecutive year
Overseas Production *2	163,511	-9.8%	First decrease in 5 years
Global Production Total	★ 813,422	+6.4%	Increased for 4th consecutive year
Passenger Vehicles	129,031	+11.1%	Increased for 3rd consecutive year
Mini Vehicles	57,814	+9.0%	First increase in 2years
Japan Sales Total	186,845	+10.4%	First increase in 2years
Export Total *3	★ 499,194	+30.2%	Increased for 2nd consecutive year

★: Record high for the April-March period

< Production >

Domestic Production: Increased over the previous year due to strong demand for the Forester.

Overseas Production: Decreased over the previous year as inventory levels of the Legacy and Outback got improved.

< Japan Sales >

Passenger Vehicles: Increased over the previous year led by strong sales of the Impreza series and Forester.

Mini Vehicles: Increased over the previous year led mainly by the Stella mini passenger car.

< Exports >

Increased over the previous year due to continued strong sales in North America as well as high demand for the Impreza series and Forester in major overseas markets.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis



PRESS INFORMATION

www.fhi.co.jp

May 29, 2014

FHI Announces Production, Japan Sales and Export Results for April 2014 (Flash Report)

	April 2014			Jan-Apr 2014	
	Units	2014 vs 2013		Units	'14 vs '13
Domestic Production *1	☆ 53,120	+5.9%	Increased y/y for 2nd consecutive month	220,745	+6.3%
Overseas Production *2	16,176	-0.4%	Decreased y/y for 12th consecutive month	59,985	-8.7%
Global Production Total	☆ 69,296	+4.3%	Increased y/y for 2nd consecutive month	280,730	+2.7%
Passenger Vehicles	6,038	-37.1%	First y/y decrease in 4 months	46,408	-1.1%
Mini Vehicles	1,857	-50.4%	First y/y decrease in 8 months	21,399	+5.3%
Japan Sales Total	7,895	-40.8%	First y/y decrease in 4 months	67,807	+0.9%
Export Total *3	☆ 41,589	+6.3%	Increased y/y for 15th consecutive month	169,143	+22.1%

☆: Record high for the month of April

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

< Production >

- Domestic production increased year-on-year due to high demand for the Forester and Impreza in North America.
- Overseas production reached close to the April record established last year, led by strong sales of the Outback before the scheduled launch of its all-new version.

< Japan Sales >

- Passenger vehicle sales decreased year-on-year as sales of the Impreza series and Forester declined.
- Mini vehicle sales decreased year-on-year due to a drop in sales of the Stella and other minicars.

< Exports >

- Exports from Japan increased year-on-year led by strong sales of the Forester in North America.

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PRESS INFORMATION

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June 27, 2014

FHI Announces Production, Japan Sales and Export Results for May 2014 (Flash Report)

	May 2014			Jan-May 2014	
	Units	2014 vs 2013		Units	'14 vs '13
Domestic Production *1	☆ 55,982	+10.5%	Increased y/y for 3rd consecutive month	276,727	+7.1%
Overseas Production *2	13,915	-5.5%	Decreased y/y for 13th consecutive month	73,900	-8.1%
Global Production Total	☆ 69,897	+6.9%	Increased y/y for 3rd consecutive month	350,627	+3.5%
Passenger Vehicles	6,409	-29.6%	Decreased y/y for 2nd consecutive month	52,817	-5.7%
Mini Vehicles	2,538	-35.3%	Decreased y/y for 2nd consecutive month	23,937	-1.3%
Japan Sales Total	8,947	-31.3%	Decreased y/y for 2nd consecutive month	76,754	-4.4%
Export Total *3	☆ 40,484	+4.8%	Increased y/y for 16th consecutive month	209,627	+18.3%

☆: Record high for the month of May

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

< Production >

- Domestic production increased year-on-year led by strong sales in North America.
- Overseas production decreased year-on-year due to preparations for the production launch of the all-new Legacy and Outback models.

< Japan Sales >

- Passenger vehicle sales decreased year-on-year as the Forester and other model sales declined.
- Mini vehicle sales decreased year-on-year due to a drop in the Stella and other minicar sales.

< Exports >

- Exports from Japan increased year-on-year led by strong demand for the Impreza series and the Forester in North America.

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July 30, 2014

FHI Announces Production, Japan Sales and Export Results for June 2014 (Flash Report)

< June 2014 >

	June 2014		
	Units	2014 vs 2013	
Domestic Production *1	☆ 59,924	+14.9%	Increased y/y for 4th consecutive month
Overseas Production *2	11,765	-12.0%	Decreased y/y for 14th consecutive month
Global Production Total	☆ 71,689	+9.4%	Increased y/y for 4th consecutive month
Passenger Vehicles	8,016	-24.3%	Decreased y/y for 3rd consecutive month
Mini Vehicles	2,778	-37.9%	Decreased y/y for 3rd consecutive month
Japan Sales Total	10,794	-28.4%	Decreased y/y for 3rd consecutive month
Export Total *3	☆ 49,058	+24.6%	Increased y/y for 17th consecutive month

☆: Record high for the month of June

< Production >

- Domestic production increased year-on-year led by strong demand for the Impreza series and the Forester in North America.
- Overseas production decreased year-on-year due to production startups of the all-new Legacy and Outback models.

< Japan Sales >

- Passenger car sales decreased year-on-year as the Forester and other model sales declined.
- Mini vehicle sales decreased year-on-year due to a decline in the Stella and other minicar sales.

< Exports >

- Exports from Japan increased year-on-year led by strong demand for the Impreza series and the Forester in North America.

< January - June 2014 >

	January - June 2014		
	Units	2014 vs 2013	
Domestic Production *1	★ 336,651	+8.4%	Increased y/y for 3rd consecutive year
Overseas Production *2	85,665	-8.7%	Decreased y/y for 2nd consecutive year
Global Production Total	★ 422,316	+4.5%	Increased y/y for 3rd consecutive year
Passenger Vehicles	60,833	-8.7%	First y/y decrease in 3 years
Mini Vehicles	26,715	-7.0%	Decreased y/y for 2nd consecutive year
Japan Sales Total	87,548	-8.2%	First y/y decrease in 3 years
Export Total *3	★ 258,685	+19.5%	Increased y/y for 3rd consecutive year

★: Record high for January-June period

< Production >

- Domestic production increased year-on-year led by strong demand for the Impreza series and the Forester in North America.
- Overseas production decreased year-on-year due to improvements in inventory levels and production launch preparations for the all-new Legacy and Outback.

< Japan Sales >

- Japan sales decreased year-on-year as strong sales of the Forester, Impreza series and Stella minicar in the January-March period did not make up for the April-June period decline following the consumption tax hike.

< Exports >

- Exports from Japan increased year-on-year led by strong sales in North America as well as high demand for the Forester in other overseas markets.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

August 28, 2014

FHI Announces Production, Japan Sales and Export Results for July 2014 (Flash Report)

	July 2014			Jan–Jul 2014	
	Units	2014 vs 2013		Units	'14 vs '13
Domestic Production *1	★ 66,847	+16.2%	Increased y/y for 5th consecutive month	403,498	+9.6%
Overseas Production *2	☆ 9,386	+20.9%	First y/y increase in 15 months	95,051	-6.4%
Global Production Total	☆ 76,233	+16.8%	Increased y/y for 5th consecutive month	498,549	+6.2%
Passenger Vehicles	12,056	+3.5%	First y/y increase in 4 months	72,889	-6.9%
Mini Vehicles	2,893	-40.3%	Decreased y/y for 4th consecutive month	29,608	-11.8%
Japan Sales Total	14,949	-9.4%	Decreased y/y for 4th consecutive month	102,497	-8.3%
Export Total *3	☆ 47,793	+15.0%	Increased y/y for 18th consecutive month	306,478	+18.7%

☆: Record high for the month of July

★: Record high for a single month

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

< Production >

- Domestic production increased year-on-year due to strong sales in North America as well as the full-scale production startup of the all-new Levorg wagon following its Japanese market launch in June.
- Overseas production increased year-on-year as the all-new Legacy and Outback models entered full-scale production.

< Japan Sales >

- Passenger vehicle sales increased year-on-year with strong demand for the all-new Levorg wagon released in June.
- Mini vehicle sales decreased year-on-year due to a decline in the Stella and other minicar sales.

< Exports >

- Exports from Japan increased year-on-year led by continued strong demand for the Impreza series and the Forester in North America.

September 29, 2014

FHI Announces Production, Japan Sales and Export Results for August 2014 (Flash Report)

	August 2014			Jan–Aug 2014	
	Units	2014 vs 2013		Units	'14 vs '13
Domestic Production *1	☆ 45,707	+6.2%	Increased y/y for 6th consecutive month	449,205	+9.3%
Overseas Production *2	★ 20,284	+37.8%	Increased y/y for 2nd consecutive month	115,335	-0.8%
Global Production Total	☆ 65,991	+14.2%	Increased y/y for 6th consecutive month	564,540	+7.1%
Passenger Vehicles	☆ 9,852	+15.9%	Increased y/y for 2nd consecutive month	82,741	-4.6%
Mini Vehicles	1,262	-67.7%	Decreased y/y for 5th consecutive month	30,870	-17.6%
Japan Sales Total	11,114	-10.4%	Decreased y/y for 5th consecutive month	113,611	-8.5%
Export Total *3	☆ 38,017	+8.6%	Increased y/y for 19th consecutive month	344,495	+17.5%

☆: Record high for the month of August

★: Record high for a single month

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

< Production >

- Domestic production increased year-on-year due to strong sales in North America as well as high demand for the all-new Levorg wagon launched in the Japanese market in June.
- Overseas production increased year-on-year led by strong demand for the all-new Legacy and Outback models.

< Japan Sales >

- Passenger vehicle sales increased year-on-year with continued strong sales of the all-new Levorg wagon released in June.
- Mini vehicle sales decreased year-on-year due to a decline in the Stella and other minicar sales.

< Exports >

- Exports from Japan increased year-on-year led by continued strong sales of the Forester in North America.

October 27, 2014

FHI Announces Production, Japan Sales and Export Results for September 2014 and 1st Half of FYE2015 (Flash Report)

< September 2014 >

	September 2014				Jan–Sep 2014	
	Units	2014 vs 2013			Units	'14 vs '13
Domestic Production *1	☆ 62,382	+10.4%	Increased y/y for 7th consecutive month		511,587	+9.4%
Overseas Production *2	★ 20,943	+54.8%	Increased y/y for 3rd consecutive month		135,901	+4.7%
Global Production Total	★ 83,325	+18.9%	Increased y/y for 7th consecutive month		647,488	+8.4%
Passenger Vehicles	15,184	+15.7%	Increased y/y for 3rd consecutive month		97,925	-2.0%
Mini Vehicles	4,414	-22.9%	Decreased y/y for 6th consecutive month		35,284	-18.3%
Japan Sales Total	19,598	+4.0%	First y/y increase in 6 months		133,209	-6.9%
Export Total *3	☆ 44,404	+17.2%	Increased y/y for 20th consecutive month		388,899	+17.5%

☆: Record high for the month of September

★: Record high for a single month

< Production >

- Domestic production increased year-on-year due to strong sales in North America as well as high demand for the all-new Levorg wagon launched in the Japanese market in June.
- Overseas production increased year-on-year with strong demand for the all-new Legacy and Outback.

< Japan Sales >

- Passenger vehicle sales increased year-on-year led by continued strong sales of the all-new Levorg released in June.
- Mini vehicle sales decreased year-on-year with a decline in the Stella and other minicar sales.

< Exports >

- Exports from Japan increased year-on-year led by continued strong sales of the Forester in North America.

< April–September 2014 >

	April–September 2014			
	Units	2014 vs 2013		
Domestic Production *1	★ 343,962	+10.9%	Increased y/y for 3rd consecutive year	
Overseas Production *2	★ 92,092	+14.6%	First y/y increase in 2 years	
Global Production Total	★ 436,054	+11.7%	Increased y/y for 3rd consecutive year	
Passenger Vehicles	57,555	-8.0%	First y/y decrease in 3 years	
Mini Vehicles	15,742	-40.8%	Decreased y/y for 4th consecutive year	
Japan Sales Total	73,297	-17.8%	First y/y decrease in 3 years	
Export Total *3	★ 261,345	+12.8%	Increased y/y for 3rd consecutive year	

★: Record high for April-September period

< Production >

- Domestic production increased year-on-year due to high demand for the Forester as well as launches of the all-new Levorg wagon and other new models.
- Overseas production increased year-on-year with strong demand for the all-new Legacy and Outback.

< Japan Sales >

- Passenger vehicle sales decreased year-on-year as strong demand for the Levorg released in June did not make up for overall sales decline caused by the consumption tax hike.
- Mini vehicle sales decreased year-on-year in the wake of the consumption tax hike.

< Exports >

- Exports from Japan increased year-on-year led by continued strong sales in North America as well as high demand for the Forester in other markets.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

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November 27, 2014

FHI Announces Production, Japan Sales and Export Results for October 2014 (Flash Report)

	October 2014			Jan–Oct 2014	
	Units	2014 vs 2013		Units	'14 vs '13
Domestic Production *1	★ 67,759	+13.3%	Increased y/y for 8th consecutive month	579,346	+9.9%
Overseas Production *2	★ 22,775	+42.4%	Increased y/y for 4th consecutive month	158,676	+8.8%
Global Production Total	★ 90,534	+19.4%	Increased y/y for 8th consecutive month	738,022	+9.6%
Passenger Vehicles	9,064	+10.0%	Increased y/y for 4th consecutive month	106,989	-1.0%
Mini Vehicles	2,478	-36.4%	Decreased y/y for 7th consecutive month	37,762	-19.8%
Japan Sales Total	11,542	-4.9%	First y/y decrease in 2 months	144,751	-6.7%
Export Total *3	★ 56,834	+40.0%	Increased y/y for 21st consecutive month	445,733	+19.9%

★: Record high for a single month

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

< Production >

- Domestic production increased year-on-year led by continued strong sales in North America as well as high demand for the Levorg wagon launched in the Japanese market.
- Overseas production increased year-on-year as strong sales of the all-new Legacy and Outback continued.

< Japan Sales >

- Passenger vehicle sales increased year-on-year with continued strong demand for the Levorg wagon.
- Mini vehicle sales decreased year-on-year due to a decline in the Stella and other minicar sales.

< Exports >

- Exports from Japan increased year-on-year driven especially by strong sales of the Forester in the US.

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December 24, 2014

FHI Announces Production, Japan Sales and Export Results for November 2014 (Flash Report)

	November 2014			Jan–Nov 2014	
	Units	2014 vs 2013		Units	'14 vs '13
Domestic Production *1	☆ 57,923	+0.3%	Increased y/y for 9th consecutive month	637,269	+8.9%
Overseas Production *2	☆ 18,003	+35.6%	Increased y/y for 5th consecutive month	176,679	+11.1%
Global Production Total	☆ 75,926	+6.9%	Increased y/y for 9th consecutive month	813,948	+9.4%
Passenger Vehicles	8,924	-3.9%	First y/y decrease in 5 months	115,913	-1.3%
Mini Vehicles	2,654	-30.8%	Decreased y/y for 8th consecutive month	40,416	-20.6%
Japan Sales Total	11,578	-11.8%	Decreased y/y for 2nd consecutive month	156,329	-7.1%
Export Total *3	47,486	-10.9%	First y/y decrease in 22 months	493,219	+16.1%

★: Record high for the month of November

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

< Production >

- Domestic production increased year-on-year as strong sales continued in North America and full-scale production of the all-new Legacy and Outback started.
- Overseas production increased year-on-year led by continued high demand for the the all-new Legacy and Outback.

< Japan Sales >

- Passenger vehicle sales decreased year-on-year despite strong sales of the Levorg wagon and WRX series.
- Mini vehicle sales decreased year-on-year due to a decline in the Stella and other minicar sales.

< Exports >

- While strong sales in North America continued, exports from Japan decreased compared to those of November last year which included shipments carried over from the previous month due to typhoon hits.

January 28, 2015

FHI Announces Production, Japan Sales and Export Results for December 2014 and CY2014 (Flash Report)

< December 2014 >

		December 2014		
		Units	2014 vs 2013	
Domestic Production ^{*1}		58,521	+7.1%	Increased y/y for 10th consecutive month
Overseas Production ^{*2}	☆	16,343	+62.0%	Increased y/y for 6th consecutive month
Global Production Total	☆	74,864	+15.7%	Increased y/y for 10th consecutive month
Passenger Vehicles		10,649	+24.4%	First y/y increase in 2 months
Mini Vehicles		2,575	-34.6%	Decreased y/y for 9th consecutive month
Japan Sales Total		13,224	+5.8%	First y/y increase in 3 months
Export Total ^{*3}	☆	48,367	+4.8%	First y/y increase in 2 months

☆: Record high for the month of December

< Production >

- Domestic production increased year-on-year due to strong sales in North America as well as the full-scale production launch of the all-new Legacy and Outback.
- Overseas production increased year-on-year with continued high demand for the all-new Legacy and Outback.

< Japan Sales >

- Passenger vehicle sales increased year-on-year led by strong demand for the enhanced Forester models launched in November 2014.
- Mini vehicle sales decreased year-on-year with a decline in the Stella and other minicar sales.

< Exports >

- Exports from Japan increased year-on-year as strong sales in North America continued and the shipments of the all-new Legacy and Outback models got into full swing.

< January–December 2014 >

		January–December 2014		
		Units	2014 vs 2013	
Domestic Production ^{*1}	★	695,790	+8.8%	Increased y/y for 3rd consecutive year
Overseas Production ^{*2}	★	193,022	+14.1%	First y/y increase in 2 years
Global Production Total	★	888,812	+9.9%	Increased y/y for 3rd consecutive year
Passenger Vehicles		126,562	+0.5%	Increased y/y for 3rd consecutive year
Mini Vehicles		42,991	-21.6%	Decreased y/y for 8th consecutive year
Japan Sales Total		169,553	-6.2%	First y/y decrease in 3 years
Export Total ^{*3}	★	541,586	+15.0%	Increased y/y for 3rd consecutive year

★: Record high for January-December period

< Production >

- Domestic production increased year-on-year led by strong sales in North America together with high demand for new models including the all-new Legacy and Outback as well as the newly-introduced Levorg.
- Overseas production increased year-on-year with strong demand for the all-new Legacy and Outback.

< Japan Sales >

- Passenger vehicle sales increased year-on-year as launches of new models including the Levorg and the WRX series made up for year-on-year decreases posted in some of the months due to the consumption tax hike.
- Mini vehicle sales decreased year-on-year due to the effects of the consumption tax hike.

< Exports >

- Exports from Japan increased year-on-year led by strong sales of the Forester in North America and China as well as the worldwide launch of the all-new WRX series.

*1 JAMA (Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2 Local line-off basis

*3 JAMA report basis

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