



November 6, 2019

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## Revision of Performance Projection for the Fiscal Year Ending 2020 (from April 1 to March 31, 2020)

Considering the current business trend, Subaru Corporation has announced the revision of performance projection for the fiscal year ending March 31, 2020 (from April 1 to March 31, 2020) which was released at the timing of consolidated financial results announcement on August 5, 2019.

### 1. Revision of consolidated basis performance projection for the fiscal year ending 2020 (from April 1 to March 31, 2020)

	Revenue	Operating profit	Profit before tax	Profit for the period attributable to owners of parent	Profit for the period per share, basic
Previous projection (A)	Millions of yen 3,310,000	Millions of yen 260,000	Millions of yen 270,000	Millions of yen 210,000	Yen 273.88
Revised projection (B)	3,310,000	220,000	220,000	163,000	212.57
Increase and decrease (B-A)	—	(40,000)	(50,000)	(47,000)	
Change of percentage (%)	—	(15.4)	(18.5)	(22.4)	
Actual results of the fiscal 2019 (ended March 31, 2019)	3,156,150	181,724	186,026	141,418	184.44

Note: The Company has voluntarily adopted IFRS from the first quarter of FYE 2020, and the figures for the first half of FYE 2019 and FYE 2019 have also been recalculated based on IFRS and presented.

### 2. Reasons for the Changes

The Company has revised the consolidated performance projection for the fiscal year ending March 31, 2020 from the previous announcement made on August 5, 2019 to reflect factors including higher SG&A expenses due mainly to an increase in quality-related expenses, changes in currency rate assumptions (reflecting stronger yen), and an impact on production by Typhoon 19 (Hagibis), which offset improvements resulting mainly from sales incentive control.

The revised projection is based on assumed foreign exchange rates of ¥107/US\$(previously ¥110/US\$) and ¥119/EUR(previously ¥120/EUR).

### 3. Dividends

There is no revision of dividend forecast.

Note: Above mentioned projections are based on certain assumptions and our management's judgment in light of currently available information, therefore actual results may differ from these projections.

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