

Subaru Sales and Production Plans for 2005

1. Projected Automobile Sales

(Units)

		Results for 2004		Plans for 2005		
		Vehicles	Chg. from prev. year(%)	Vehicles	Chg. from prev. year(%)	
Domestic Sales	Small Cars	112,858	99.3	113,000	100.1	
	Mini Cars	165,564	124.4	166,000	100.3	
	Sub Total	278,422	112.8	279,000	100.2	
Overseas Sales	Export	Small Cars	211,187	104.2	195,000	92.3
		Mini Cars	0	—	0	—
		Total	211,187	104.2	195,000	92.3
	Knocked-down units	109,413	115.4	126,000	115.2	
	Sub Total	320,600	107.8	321,000	100.1	
Grand Total		599,022	110.1	600,000	100.2	

2. Projected Automobile Production

(Units)

		Results for 2004		Plans for 2005	
		Vehicles	Chg. from prev. year(%)	Vehicles	Chg. from prev. year(%)
Domestic Production	Small Cars	319,964	101.7	308,000	96.3
	Mini Cars	167,163	123.5	166,000	99.3
	Total	487,127	108.2	474,000	97.3
Overseas Production		105,551	108.8	126,000	119.4
Grand Total		592,678	108.3	600,000	101.2
Consignment production of Isuzu vehicles		13,150	52.1	*	—

* Production of Isuzu vehicles was closed in July 2004.